

TABLE I
RELATED QUESTIONS FOR EACH CLASS OF PRODUCT PROPOSED FOR PQ

Question No.	Subject	Product Class				
		I	II	III	IV	
					a	b
A1	Mfr's. Address, Contract Person, Tel. & Fax Nos.	Yes	Yes	No	No	Yes
A2	The Ownership Nature of the Company.	Yes	Yes	No	No	Yes
A3	Name & Address of Representative in Saudi Arabia.	Yes	Yes	No	No	Yes
A4	Union Affiliation.	Yes	Yes	No	No	No
A5	Annual Sales of Your Company for the Product.	Yes	Yes	Yes	No	No
A6	Company History and Profile.	Yes	Yes	No	No	No
A7	Other Mfg. Plants, Subsidiaries and Joint Ventures.	Yes	Yes	No	No	Yes
A8	Cooperation with External Experiences.	Yes	Yes	No	No	No
A9	Product List.	Yes	Yes	No	No	No
A10	Product Technical Information.	Yes	Yes	Yes	No	Yes
A11	Main Raw Material Technical Information.	Yes	Yes	Yes	No	No
A12	Type Test Reports/Certificates.	Yes	Yes	Yes	No	No
A13	Clause by Clause Compliance and/or List of Deviations to the Applicable Standard.	Yes	Yes	Yes	No	No
A14	Product Life Data.	Yes	Yes	Yes	No	No
A15	Unique Features & Design Improvement.	Yes	Yes	Yes	No	No
A16	Comparison Between Old & Developed Product.	No	No	Yes	No	No
A17	Technical Faults Clarification.	No	No	No	Yes	No
A18	Producing the Product to the Markets.	Yes	Yes	Yes	No	No
A19	Names of Utility Companies and Other Major Customers with List of Supplied Products.	Yes	Yes	Yes	No	No
A20	Performance Certificate.	Yes	Yes	Yes	No	No
A21	Design Capabilities.	Yes	Yes	Yes	No	No
A22	Name of Licensor and Copy of Technical Agreement.	No	Yes	No	No	No
A23	Manufacturing Activity Done by Another Factories.	Yes	Yes	Yes	No	No
A24	Average Annual Production Capacity.	Yes	Yes	Yes	No	No
A25	Warranty Provision.	Yes	Yes	Yes	No	No
A26	Spare Parts, Maintenance, and Repair Services Provided.	Yes	Yes	Yes	No	No
A27	Customer Services.	Yes	Yes	Yes	No	No
A28	Technical Development in the Product.	Yes	Yes	Yes	No	No
A29	R&D Percentage Allocation.	Yes	Yes	Yes	No	No
A30	Membership in R&D Parties.	Yes	Yes	Yes	No	No
A31	Research Papers.	Yes	Yes	Yes	No	No

Class I *New Product (Newly Introduced to SEC).*

Class II *New Licensed Product (A previously pre-qualified product from the original factory and to be manufactured under licensed from different factory).*

Class III *Improved Product (A pre-qualified product that has been improved by the factory).*

Class IV *Used Product* *1) Product has major technical faults that needs re-qualification.*

2) A product already used in the network but its pre-qualification is not documented.

**MANUFACTURER'S PRODUCT TECHNICAL
QUESTIONNAIRE**

I. COMMERCIAL INFORMATION

1) Provide the following information :

Manufacturer's Name, Office Address and Contact Person	Tel. No.	Fax. No.
Manufacturing Plant Name & Location		
Sales Office Address		

- 2) What is the nature of ownership of your Company (e.g. corporation, partnership, state-owned, single proprietor, etc.) ?
- 3) Do you have a local vendor (agent/representative) in Saudi Arabia ? If yes, provide the name and address.
- 4) Does your Company have trade union affiliations ? If yes, advise details.
- 5) What is the annual sale of your Company (in Saudi Riyals/US Dollars) for the product(s) under consideration ?
 - Domestic Market
 - International Market

II. TECHNICAL INFORMATION

A) General Information

- 6) Provide the history of your Company. Attach the brochures.

- 7) Do you have other manufacturing plants, subsidiaries or joint ventures around the world ? Explain in detail.
- 8) Do you have any cooperation with any external experiences ? Describe if any.

B) Product Information

- 9) List all the products manufactured in your factory. Specify the product(s) that you intend to be covered by this pre-qualification.
- 10) Provide complete technical information of the subject product. Attach catalogs/brochures and mention the various available sizes, ratings and materials.
- 11) Provide technical information of the main raw material used in the product.
- 12) What National/International Standard(s) does your product meet ? Provide a copy of certified type test reports/certificates.
- 13) Does your product meet the applicable SEC Standard Specification ? (If yes, indicate the applicable standard number) Provide a clause-by-clause compliance statement and list of deviations, if any, to the applicable standard.
- 14) Furnish the product life data (i.e. the expected mean time-to-failure life test, field test, etc.). Explain in detail.
- 15) What are the unique features of your product ? Provide details on design improvements made to the products since your first production.
- 16) What are the differences between your previous pre-qualified product and the new developed one ? Provide a comparison and advantages & disadvantages for each type.
- 17) Provide clarification about all technical faults and recommended solutions, for a used product with major technical faults.

C) Manufacturing Information

18) How long have you been producing the product for:

- Domestic Market
- International Market

19) Provide a list of utility companies and other major customers with contact name, address and telephone numbers, to whom you supplied the product locally and outside of your country (especially in the Middle East). Indicate the rating, voltage, quantities and date supplied.

20) Provide performance certificates from the product end user.

21) Do you design the product yourselves or manufacture the product under license ? Describe your design capabilities in detail, if you design the product. Describe the participation with another factories in design, if you don't completely design the product.

22) Provide the name of your licensor and the nature and duration of your agreement, if you are manufacturing your products under license. Attach a copy of your technical agreement.

23) Do you manufacture the product completely in your factory ? Describe the manufacturing activity, which is done by another factories, and provide their names and locations.

24) What is your plant's annual production capacity of the subject product(s) ? Indicate your average annual production for the last three (3) years and the percentage quantity exported.

D) Servicing Capabilities

25) What are your standard warranty provisions with regard to the subject product ? Attach a copy of your standard warranty statement.

26) Explain in details your maintenance, repair and spare parts services pertaining to the product under consideration.

27) What is the extent of the customer services provided by your local vendor (agent/representative) in Saudi Arabia ? What arrangement can you make for providing customer services in case you do not have a local vendor in Saudi Arabia ?

E) Research and Development (R&D)

- 28) Describe any technical development in your products (especially the product under consideration) and manufacturing process.
- 29) What is the percentage allocation of R&D from the total annual budget ?
- 30) Is your Company a member of any research organization or National/International Industrial Society that is involved in research and development ? If yes, give the name.
- 31) Describe any current research activity and future research projects. List all original research papers published.

Prepared By:

Name / Designation
(Signature over Printed Name
& Company Seal)

Date: _____